

Associated Builders and Contractors of Western Washington **CONSTRUCTION BUSINESS SCHOOL** **Spring 2021**

**U.S. DOT Bonding Education Program
 in Partnership with the Northwest Small Business Transportation
 Resource Center and Sound Transit**



COURSE DESCRIPTION

The goal of the 10-week virtual program is to provide instruction in the skills it takes to run a successful construction firm and an opportunity to meet others in your industry. This comprehensive collection of session topics is designed to help contractors face the competition, embrace daily business challenges, and collaborate with industry peers.

SCHEDULE

Session 1	March 25th Orientation and Business Assessment Introductions and Orientation Marketing and Presenting your Business	Session 6	April 29th Financials Bookkeeping Business Taxes and Financials
Session 2	April 1st Building the Business Team Building the Business Team Panel Construction Technology	Session 7	May 6th Bonding and Insurance Bonding Business Insurance
Session 3	April 8th Human Resource Recruiting, Retaining and Motivating Employees Human Resource (HR) Policy and Compliance	Session 8	May 13th Safety Training and Education Safety Training and Education OSHA/WISHA
Session 4	April 15th Bidding and Estimating Design Build Contracts Design Build Panel	Session 9	May 20th Legal Dispute Resolutions Contract Provisions
Session 5	April 22nd Bidding and Estimating continued and Project Management Finding and Finalizing Your Bid Managing Projects	Session 10	May 27th Construction Panel Hot Topics Graduation

INFORMATION

Enrollment is per company and multiple individuals from the enrolled company can attend. With the virtual platform, students can join from anywhere. Scholarship recipients will be billed for the full amount if there are more than two unexcused absences. All companies who have successfully completed the course will receive a Certificate of Completion. After graduation, other resources will be available such as a mentor / protégé program, business roundtables, construction association resources, and support to help you continue to utilize your new skills.

The course will run for two hours and thirty minutes each night with breaks and an opportunity for Q&A at the end of every session. Registration includes a PDF copy of ABC's Emerging Contractor Manual.



CONTACT

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ENROLLMENT FORM

[Click Here For Registration link](#)

- ABC Member Company \$299
- Non-ABC Member Company \$499
- Please consider my company for a Scholarship
- My Company would like to sponsor a Scholarship \$499

Company Name _____ Years in Business _____

Type of Company _____

Attendee Name _____ Phone _____

Email _____

Please e-mail completed form to any contact listed above
or register online at www.abcwestwa.org