



Motion No. M2021-40

Contract for Juniper Data Communications Equipment, Maintenance and Services

Meeting:	Date:	Type of action:	Staff contact:
Rider Experience & Operations Committee	07/01/2021	Final action	Jason Weiss, Chief Information Officer Garv Nayyar, Deputy Project Director - IT Operations

Proposed action

Authorizes the chief executive officer to execute a contract with Juniper Networks, Inc. and/or its Authorized Fulfillment Partners to provide Juniper network equipment, design, software and hardware maintenance and professional services for a total authorized contract amount not to exceed \$11,000,000, plus applicable taxes.

Key Features Summary

- Sound Transit currently procures Juniper hardware, software and design services through the Washington State Department of Enterprise Services (DES) Master Contract. Sound Transit will obtain services through one of Juniper Networks Inc.'s Authorized Fulfillment Partners.
- This federalized contract would specifically be allocated for the purchase of Juniper hardware, software, maintenance and design services for system expansion projects to include but not limited to: all new Link light rail and Sounder stations and maintenance facilities, as well as temporary remote sites for construction that are funded using Federal Transit Administration monies.
- The new DES Master Contract with Juniper will allow Sound Transit to take advantage of a 15 to 45 percent discount.
- The requested amount is sufficient to provide equipment and services through the contract's initial term expiring in September 2024. Staff will return to the Board for authorization of additional funding if the two one-year options are executed.
- Applicable taxes on the contract are currently estimated to be \$1,110,000.

Background

Sound Transit has used Juniper products since July 2020 as the network technology standard to support the agency's growing networks and financial network system environments. Sound Transit is exercising its option to obtain services through an Authorized Fulfillment Partner at a 15 to 45 percent discount through the DES Master Contract. The term of the contract will coincide with the term of the DES Master Contract.

This contract includes sufficient authority to cover procurement needs for network equipment and software to support various agency networks. This contract also includes funds for design services, maintenance renewals on all network equipment and software required to support approved technology projects. The maintenance services portion of the contract includes around-the-clock support for parts, and software, with a four-hour response time.

Procurement information

This is a piggyback of the Washington State Department of Enterprise Services' (DES) Participating Addendum (#05819) to the National Association of State Procurement Officers (NASPO) Agreement with Juniper Networks, Inc. (master contract AR3232.)

Under the terms of the agreement, Sound Transit will purchase product from Juniper Networks, Inc. through its Approved Fulfillment Partners (resellers) for the State of Washington. The NASPO contract has rigorous supplier commitments to ensure supplier partners offer their best supplier government pricing which allows Sound Transit to take advantage of the discounts afforded by this multi-agency procurement mechanism.

State of Utah, in conjunction with NASPO, competed a Request for Proposals; thereby, receiving 29 proposals and awarded nine contracts. The Master Contract (AR3232) was executed October 1, 2019 for a five-year initial term ending September 30, 2024, which may be extended up to two additional, one-year renewal options provided both the master contract and the DES's Participating Addendum permit. The DES Participating Addendum (#05819) was executed June 1, 2021 and runs through September 30, 2024 and may be extended by two, one-year options.

Fiscal information

Funding for this contract will come from Information Technology (IT) capital programs for all equipment, and the staff operating budgets for any software and hardware maintenance services performed.

This blanket contract will also be used for network equipment, software, services and maintenance for capital purchases in support of Agency networks, Link, Sounder and remote construction sites. Since the proposed procurements will be assigned on an on-demand basis, the distribution of costs will be determined as schedules and budgets are established for this work.

Disadvantaged and small business participation

Sound Transit promotes and encourages small business participation, which also includes Disadvantaged Business Enterprises (DBEs). Because this contract "piggybacks" onto the NASPO agreement with Juniper Networks, Inc., goals for participation were not established by Sound Transit.

Public Involvement

Not applicable to this action

Time constraints

A one-month delay would severely impact support services from the vendor.

Environmental review – KH 6/17/21

Legal review – AJP 6/25/21



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A motion of the Rider Experience and Operations Committee of the Central Puget Sound Regional Transit Authority authorizing the chief executive officer to execute a contract with Juniper Networks, Inc. and/or its Authorized Fulfillment Partners to provide Juniper network equipment, design, software and hardware maintenance and professional services for a total authorized contract amount not to exceed \$11,000,000, plus applicable taxes.

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The requested amount is sufficient to provide equipment and services through the contract's initial term expiring in September 2024. Staff will return to the Board for authorization of additional funding if the two one-year options are executed.

Applicable taxes on the contract are currently estimated to be \$1,110,000.

Motion

It is hereby moved by the Rider Experience and Operations Committee of the Central Puget Sound Regional Transit Authority that the chief executive officer is authorized to execute a contract with Juniper Networks, Inc. and/or its Authorized Fulfillment Partners to provide Juniper network equipment, design, software and hardware maintenance and professional services for a total authorized contract amount not to exceed \$11,000,000, plus applicable taxes.

APPROVED by the Rider Experience and Operations Committee of the Central Puget Sound Regional Transit Authority at a regular meeting thereof held on July 1, 2021.

Paul Roberts
Rider Experience and Operations Chair

Attest:

Kathryn Flores
Board Administrator